



**DANLAW TECHNOLOGIES INDIA LIMITED**

43, Saagar Society, Road No.2, Banjara Hills, Hyderabad-500 034.

**Unaudited Consolidated Financial Results for the quarter ended June 30, 2005**

(in accordance with Accounting Standard 21 issued by the Institute of Chartered Accountants of India)

*Rs. in lakhs*

| Sl. No. | Particulars                                       | Quarter ended |               | Year ended     |
|---------|---|---------------|---------------|----------------|
|         |   | 30-06-2005    | 30-06-2004    | 31/03/2005     |
| 1.      | Income from Software operations                   | 239.03        | 358.14        | 1141.65        |
| 2.      | Other Income                                      | 12.80         | 30.82         | 86.58          |
| 3.      | <b>Total Income</b>                               | <b>251.83</b> | <b>388.96</b> | <b>1228.23</b> |
| 4.      | Total Expenditure                                 | 214.60        | 368.54        | 1108.30        |
| 5.      | Profit/(Loss) before Depreciation, Interest & Tax | <b>37.23</b>  | <b>20.42</b>  | <b>119.93</b>  |
| 6.      | Depreciation                                      | 12.92         | 12.84         | 52.18          |
| 7.      | <b>Profit/(Loss) before Tax</b>                   | <b>24.31</b>  | <b>7.58</b>   | <b>67.75</b>   |
| 8.      | Add: Deferred tax                                 | (6.20)        | (2.67)        | (16.98)        |
| 9.      | <b>Net Profit/(Loss) after tax</b>                | <b>18.11</b>  | <b>4.91</b>   | <b>50.77</b>   |
| 10.     | Basic and diluted EPS Rs.                         | 0.56          | 0.15          | 1.58           |

**NOTE:**

- The Consolidated financial results represent those of Danlaw Technologies India Limited and its wholly owned subsidiary Danlaw Technologies Inc., USA

**UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2005**

*Rs. in lakhs*

| Sl. | Particulars                                       | Quarter ended             |                           | Year ended                |
|-----|---|---------------------------|---------------------------|---------------------------|
|     |   | 30-06-2005<br>(Unaudited) | 30-06-2004<br>(Unaudited) | 31/03/2005<br>(Unaudited) |
| 1.  | Income from operations                            |                           |                           |                           |
|     | - Exports   | 99.97                     | 102.96                    | 387.87                    |
|     | - Domestic  | 70.89                     | 191.75                    | 401.83                    |
| 2.  | Other Income                                      | 12.80                     | 30.82                     | 86.58                     |
| 3.  | <b>Total Income</b>                               | <b>183.66</b>             | <b>325.53</b>             | <b>876.28</b>             |
| 4.  | a) Direct cost of sales                           | 109.31                    | 109.90                    | 437.73                    |
|     | b) Cost of software packages sold                 | 0.00                      | 152.97                    | 152.97                    |
|     | c) Business Development Expenses                  | 0.65                      | 1.27                      | 6.77                      |
|     | d) General & Administrative Expenses              | 42.34                     | 41.26                     | 176.47                    |
| 5.  | <b>Total Expenditure</b>                          | <b>152.30</b>             | <b>305.40</b>             | <b>773.94</b>             |
| 6.  | Profit/(Loss) before Depreciation, Interest & Tax | <b>31.36</b>              | <b>20.13</b>              | <b>102.34</b>             |
| 7.  | Depreciation                                      | 12.92                     | 12.84                     | 52.18                     |
| 8.  | <b>Profit/(Loss)</b>                              | <b>18.44</b>              | <b>7.29</b>               | <b>50.16</b>              |
| 9.  | Add: Deferred tax                                 | (6.20)                    | (2.67)                    | (16.98)                   |
| 10. | <b>Net Profit/(Loss) after tax</b>                | <b>12.24</b>              | <b>4.62</b>               | <b>33.18</b>              |
| 11. | Paid-up equity share capital                      | 322.03                    | 322.03                    | 322.03                    |
| 12. | Reserves excluding revaluation reserves           |                           |                           |                           |
| 13. | Basic and diluted EPS Rs.                         | 0.38                      | 0.14                      | 1.03                      |
|     | Aggregate of Non-promoter Shareholding -          |                           |                           |                           |
|     | - Number of shares                                | 1384508                   | 1310844                   | 1384508                   |
|     | - Percentage of shareholding                      | 42.99%                    | 40.70%                    | 42.99%                    |

**SEGMENT REPORT**

*Rs. in lakhs*

|    | Particulars                                  | Quarter ended  |                | Year ended     |
|----|--|----------------|----------------|----------------|
|    |  | 30-06-2005     | 30-06-2004     | 31/03/2005     |
| 1. | Segment revenue                              |                |                |                |
|    | Software Operations                          | 145.57         | 273.84         | 690.24         |
|    | Others                                       | 25.29          | 20.87          | 99.46          |
|    | <b>Net revenue from operations</b>           | <b>170.86</b>  | <b>294.71</b>  | <b>789.70</b>  |
| 2. | Segment profit/(loss) before tax & interest: |                |                |                |
|    | Software Operations                          | 22.17          | (6.55)         | 40.83          |
|    | Less: Other unallocable income net off       |                |                |                |
|    | unallocable expenditure                      | (3.73)         | 13.84          | 9.33           |
|    | Add: Deferred taxes                          | (6.20)         | (2.67)         | (16.98)        |
|    | <b>Profit/(Loss) after tax</b>               | <b>12.24</b>   | <b>4.62</b>    | <b>33.18</b>   |
| 3. | <b>Capital Employed</b>                      | <b>1863.78</b> | <b>2038.35</b> | <b>1888.53</b> |

**NOTES:**

- The above results were taken on record by the Board of Directors at its meeting held on July 29, 2005.
- Previous year and corresponding quarter figures, wherever necessary, have been regrouped and recast to conform with those of the current quarter.
- The other income includes return on investments.
- R&D expenses of Rs.41.76 lakhs has been taken as deferred revenue expenditure during the quarter.

By the Order of the Board  
for **DANLAW TECHNOLOGIES INDIA LIMITED**

Place: **HYDERABAD**

Date : **29-07-2005**

**D S N RAJU**  
Executive Director